

# DEFENSE INDUSTRY OF BOSNIA AND HERZEGOVINA AT EUROSATORY 2024



Hall B5, Stand A-319



## AC UNITY Ltd.

### Who we are

AC-Unity d.o.o. is a company, fully licensed to manufacture and trade military weapons and ammunitions of all types and is based in the industrial zone of Goražde, surrounded by many other companies of this sector, allowing to use all possible synergies with the metal industries and manufacturers of related products.

Specialized in the production of standard parts and after-marked products for different small arms AC-Unity has now also proudly added a 9mm SMG to its portfolio which is produced in and exported from Bosnia and Herzegovina.

### What we do

Besides from the production of complete small arms, AC-Unity focuses on the following services:

- Upgrades of standard small arms systems
- High precision spare parts for AK-47
- Accessories and spare parts for AR-15
- Production High Strength Polymer Ammunition Boxes
- Production of high capacity magazines for different calibers from 9×19 to 7,62×51
- International trading of military goods from the region



### AC UNITY d.o.o. Gorazde

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www.ac-unity.com

### CONTACT:

Mrs. Gana Korjenic  
gana.korjenic@ac-unity.com

### PERSONNEL: 5

### CERTIFICATIONS: NATO





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## BINAS JSCo

### Who we are

Binas d.d. Bugojno was founded in 1950. We are a company with a long tradition in the production and marketing of defense products and we have high technical and process potential. The company manufactures all metal parts used in all our products as well as plastic parts. Binas is 51% state-owned and 49% is owned by private shareholders.



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#### CONTACT:

Mr. Abaz Mandjuka  
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**PERSONNEL:** 404

### What we do

We have a long history of manufacturing;

- fuzes: mortars, artillery and rocket
- 40 mm ammunition: low velocity, high velocity
- Gun primers, and
- Hand grenades: defensive, offensive and training

Our long standing business tradition, quality and service are reciprocated by trust of our clients.





## BNT - Tvornica masina i hidraulike JSCo

### Who we are

The company BNT-Tvornica masina i hidraulike d.d. Novi Travnik is located in the central part of Bosnia and Herzegovina, 90 km from Sarajevo. The company employs 350 workers.

The organization of the company is set up to enable the development, production and quality control of products in an optimal way and customer satisfaction, which is confirmed by the ISO 9001 Certificate. The company is export-oriented, and currently exports approximately 80% of its production.



### BNT-Tvornica masina i hidraulike d.d. Novi Travnik

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#### CONTACT:

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**PERSONNEL:** 350

#### CERTIFICATIONS:

ISO 9001:2015; BAS EN ISO/IEC  
17025:2018

### What we do

It deals with the production of metal structures and their parts, the production of products for lifting and conveying, the production of machine tools, the provision of metal processing services, thermal treatment and surface protection services and laboratory services (mechanical, chemical, metallographic tests and calibration of measuring instruments), as well as the production weapons and military equipment.





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## IGMAN JSCo

### Who we are

„IGMAN“ d.d. Konjic company was established on the 6th March 1950 and is based in Konjic, Bosnia-Herzegovina. IGMAN's production program has military and hunting ammunition with different types of bullets (9mm, 5.56 mm, 7.62mm and 12.7 mm). Up to now, „IGMAN“ d.d. Konjic exported products in more than 50 countries all over the world. Ministries of defense, ministries of interior, special forces, border police agencies... are the most important customers.

„IGMAN“ d.d. Konjic ammunition factory owns 16,000 sqm of production and auxiliary facilities.

Ownership Structure: 51% owned by State, 49% owned by Private Owners

### What we do

Ammunition production based on the following standards:

- MILITARY AMMUNITION (standard, non-standard)
- HUNTING & SPORTS AMMUNITION (Custom made ammunition per customer request is also available)



#### IGMAN d.d. Konjic

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Bosnia and Herzegovina

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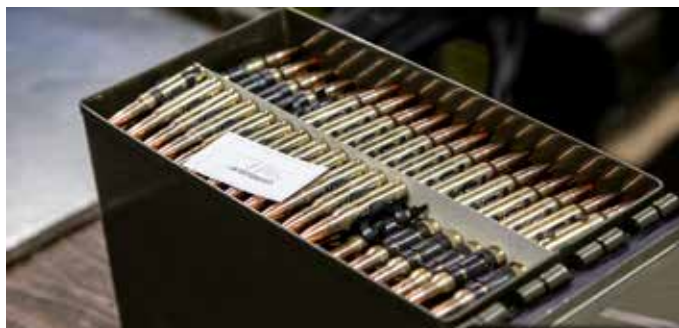
#### CONTACT:

Mr. Armin Sarajlic  
armin.sarajlic@igman.co.ba

#### PERSONNEL: 1400

#### CERTIFICATIONS:

- ISO 9001
- ISO 14001
- ISO 45001
- BISNODE – Platinum Creditworthiness Rating (AAA)
- LRC BIS - Certificate of Superior Financial Performance
- CompanyWall - Extremely high ability to fulfill financial obligations, minimal credit risk







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## PRETIS JSCo

### Who we are

Pretis d.d. Bosnia and Herzegovina was founded as a factory in 1936. During several modernizations, supported by massive financial investment, Pretis d.d. became one of the biggest and most modern ammunition factories in Europe. We would like to underline that Pretis is a leading company in production of large caliber ammunition in Europe. We are the company of a long time experience, with technical and technological knowledge and the capacity to work successfully and create good reference on production program.



### PRETIS d.d Vogosca

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### CONTACT:

Mrs. Nermina Fazlagic  
nermina.fazlagic@pretis.ba

**PERSONNEL:** 500

**CERTIFICATIONS:**  
ISO 9001:2015

### What we do

Item currently produced in PRETIS are divided into three main groups:

1. Mortar ammunition (caliber 60mm, 81mm, 82mm and 120mm)
2. Artillery ammunition (caliber 105mm, 122mm and 155mm)
3. Tank Ammunition (caliber 125 mm)





## TEHNICKI REMONT JSCo



### TEHNICKI REMONT a.d. Bratunac

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#### CONTACT:

Mrs. Ivana Ristic  
ivana.ristic@trb.ba

**PERSONNEL:** 300+

**CERTIFICATIONS:** ISO  
9001:2015

### Who we are

TRB is a specialized defense company based in the Republic of Srpska, Bosnia and Herzegovina. With a proud history and tradition, TRB has been a trusted supplier of quality military products, services, and solutions to partners across Europe, Africa, Asia, the Middle East, and both North and South America.

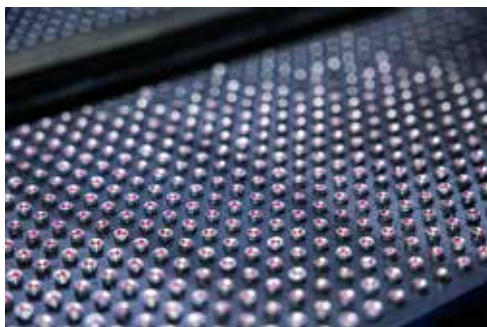
Established in 1955, TRB began as a Yugoslavian refurbishment and overhaul company for weapons, vehicles. Today, we have evolved into a leading manufacturer of defense technologies. Our diverse range of products includes the armored multi-purpose vehicle, a light tactical vehicle, small-caliber ammunition production lines, artillery, rocket and mortar fuzes, a semi-automatic 9mm full-metal pistol, and a revolutionary humanitarian demining machine.

### What we do

Our diverse range of products includes the armored multi-purpose vehicle, a light tactical vehicle, small-caliber ammunition production lines, artillery, rocket and mortar fuzes, a semi-automatic 9mm full-metal pistol, and a revolutionary humanitarian demining machine.

With our experienced team we can build from scratch and are able to provide a complex Turnkey Solution for our costumers, Transfer-of-Technology (ToT) and Knowledge, Armament Overhaul and Refurbishment.





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## UNIS GINEX JSCo

### Who we are

UNIS "GINEX"d.d.Goražde is company for production and trade of chemicals, igniting and initiating means with over 60 years of experience.

We export our products to more than 40 countries all over the world.

### What we do

Our production programme includes:

Primers for small arms ammunition with non-corrosive and ECO (heavy metal free) priming mixture;

Primers, duplex and blasting caps, delay elements, electric caps, intended for Fuze assemblies of artillery ammunition;

Electric squibs, igniters, pyropatrones for pyrotechnic devices.



### UNIS GINEX d.d. Gorazde

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### CONTACT:

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**PERSONNEL:** 750

### CERTIFICATIONS:

ISO  
9001:2015, 14001:2015, ISO  
45001:2018







VANJSKOTRGOVINSKA KOMORA BOSNE I HERCEGOVINE  
СПОЉНОТРГОВИНСКА КОМОРА БОСНЕ И ХЕРЦЕГОВИНЕ  
FOREIGN TRADE CHAMBER OF BOSNIA AND HERZEGOVINA



# FOREIGN TRADE CHAMBER OF BOSNIA AND HERZEGOVINA

## Bosnia and Herzegovina Export Promotion Agency

### Who we are

Foreign Trade Chamber of Bosnia and Herzegovina (FTC B&H) is a non-governmental not-for-profit association functioning to develop and improve economic relations of Bosnia and Herzegovina's economy with abroad. FTC B&H represents interests of its members, corporations and industrial associations before Government and international chambers of commerce and other economic association and organizations. Main goals of the Chamber are to increase of production and exports as well as introduction of European Union and international standard into the country's economic systems.

Bosnia and Herzegovina Export Promotion Agency (BHEPA) is a national agency operating within the Foreign Trade Chamber of Bosnia and Herzegovina. Primary role of BHEPA is to assist all B&H companies to develop and expand export markets by promoting products and capabilities of the country internationally. BHEPA's clients are primarily individual enterprises that want to start, increase or diversify their export business.

### What we do

FTC B&H CAN OFFER YOU: Information on Bosnia & Herzegovina Market; Discovery of the products on offer; Location of the best suppliers; Identification of the production capabilities and contact of companies; Organization of company visits; B2B meetings; Branch associations covering entire territory of Bosnia and Herzegovina; Analysis of specific economic branches including measures for improvement and development of their performances; Presentations at trade fairs and exhibitions, organization of workshops; Foreign trade statistics by countries and by goods; Exporters' directory; Analysis, information and advisory regarding the macroeconomic situation, trends and expectations, business environment, economic legislation, international agreements (CEFTA 2006, SAA, WTO) and other relevant issues; Professional education programs for entrepreneurs; Issuing of TIR Carnets and ATA Carnets; Transport and communication; Publications, leaflets-presentation of the companies; Arbitration court; Services through Enterprise Europe Network-Provision of information on programs and projects of European Union.

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**Organized by:**



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FOREIGN TRADE CHAMBER OF BOSNIA AND HERZEGOVINA**